Exhibit 8

Michaels' Letter Submitted to the Court on September 22, 2023

Kenneth A. Rosen

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September 22, 2023

VIA E-MAIL

Honorable Michael B. Kaplan, Chief U.S.B.J. Honorable Vincent F. Papalia, U.S.B.J. United States Bankruptcy Court for the District of New Jersey

In re Bed Bath & Beyond, Inc., et al. Re: Case No. 23-13359 (VFP) Proposed Sale and Assignment Order – Rogers, Arkansas Store #1142 – to Michaels Stores

Dear Chief Judge Kaplan and Judge Papalia:

As Your Honors are aware, we, together with White & Case LLP, are co-counsel to Michaels Stores, Inc. ("Michaels"). Michaels is the Court-approved purchaser/assignee in connection with the above-referenced debtors and debtors-in-possession's (the "Debtors") lease located in Rogers, Arkansas (Store #1142, hereinafter the "Lease").

The Debtors' September 20, 2023 correspondence with this Court is the culmination of a troubling pattern by the Landlord, Debtors, and now Hobby Lobby of seeking to evade the Court-approved auction process that threatens the integrity of this case. It is indisputable that the Landlord and Hobby Lobby had the ability to participate and bid on the Lease if they had wanted to do so. They did not. It is also indisputable that Hobby Lobby and the Landlord have been secretly working together to get around the Court-approved auction process in favor of their own backroom deal—even after Michaels followed the rules, won at auction, and then was declared the highest and best bid in Court after extensive litigation. Condoning the Landlord and Hobby Lobby's opaque tactics instead of the transparent and lawful Courtapproved auction process—would undermine this and every other bankruptcy auction in this district, and open the door to future collusive bidding efforts that ignore a judicially approved bidding process as appears to have occurred here by Hobby Lobby and the Landlord. Courts have repeatedly rejected this type of improper conduct. This Court should do the same.

BACKGROUND

Michaels Is Declared the Winning (and Sole) Bidder at Auction. The Debtors Ignore the Procedures Order Forcing Michaels to Increase Its Bid. Following Substantial Briefing and Discovery, the Court Overrules the Landlord's Objection and Declares Michaels' Bid the Highest and Best.

As the Court is aware, in accordance with the lease sale procedures order entered by this Court (Docket No. 422) (the "Procedures Order"), Michaels was the sole bidder for the Lease at the auction held on June 26, 2023. See Docket No. 1397 (June 26, 2023 Auction Transcript). Landlord Pinnacle Hills, LLC (the "Landlord") and Hobby Lobby, Inc. ("Hobby Lobby") did not bid on the Lease. After the auction

¹ Brookfield Properties Retail, Inc. serves as managing agent for landlord Pinnacle Hills, LLC with respect to the Lease. See Declaration of Jeffrey Aronoff [Docket No. 1927], at paragraph 2.

concluded, on June 27, 2023, the Debtors filed a notice of successful bidders (the "Winning Bid Notice"), which identified Michaels as the successful bidder with respect to the Lease, with no back-up bidder. *See* Docket No. 1114.

As the Court is further aware, the Landlord objected to the assignment to Michaels, leading to multiple rounds of briefing, a discovery dispute, document productions and depositions. Notably, Hobby Lobby made no objection to the assignment. A lengthy contested hearing regarding the assignment to Michaels was held on August 30, 2023, more than two months after Michaels had submitted the winning bid at auction. That same day, the Court issued a bench ruling (the "Bench Ruling," as reflected in Docket No. 2115, the "Aug. 30 Transcript") approving the sale and assignment of the Lease to Michaels and overruling the Landlord's objection. The Court found, among other things, that Michaels' bid maximized value for the estates. See Aug. 30 Transcript at 128:3-7.

The Landlord did not attack the proposed assignment to Michaels merely by objecting. On August 21, 2023, without prior discussions with or notice to Michaels, the Debtors informed Michaels in writing that—notwithstanding the Landlord's failure to bid on the Lease at the Court-approved auction and the Debtors' identification of Michaels' \$100,000 auction bid as the winning bid for the Lease—the Debtors had reached a tentative deal with the Landlord for (i) the Landlord to pay the Debtors an undisclosed amount greater than Michaels' bid at the auction and (ii) the Debtors to terminate the Lease rather than follow through with the proposed sale and assignment of such Lease to Michaels.

In the interest of avoiding litigation, and despite serious concerns regarding the Debtors' actions nearly two months after the auction concluded, on August 22, 2023, Michaels engaged in good faith negotiations with the Debtors and ultimately agreed to increase its bid on the Lease by \$750,000 (from \$100,000 to \$850,000). Michaels also agreed to reimburse fees and expenses incurred by Debtors' counsel in connection with defending the sale and assignment of the Lease to Michaels up to an aggregate amount of \$150,000.² Michaels increased its bid despite its belief that, as a good-faith purchaser who abided by this Court's Procedures Order, no such re-bidding was required, and the Debtors' conduct was wholly inconsistent with the Procedures Order. See Procedures Order § I.iii ("For a Qualified Bid to be considered and in order for a Qualified Bidder to further bid at a Lease Auction, Qualified Bidders must appear in person at the Lease Auction, or through a duly authorized representative, unless alternative arrangements are agreed upon in advance by the Debtors.") (emphasis added). Thereafter, the Debtors supported Michaels' increased bid and sought the Court's approval of the sale and assignment to Michaels. These endeavors culminated in the Court's favorable Bench Ruling for both the Debtors and Michaels.

At the conclusion of the Bench Ruling on August 30, 2023, per the Court's instruction (*see* Aug. 30 Transcript at 136:15-25), the Debtors and Court-approved assignee, Michaels, on the one hand, and the Landlord on the other hand, sought to negotiate a consensual form of sale and assignment order regarding the Lease. While the Debtors had agreed with Michaels and signed-off on the proposed form of order, on September 13, 2023, the Debtors refused to submit the agreed-upon proposed order approving the sale and assignment of the Lease to Michaels. As a result, Michaels submitted its proposed order to the Court and highlighted the issues remaining in dispute with the Landlord.

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² The Debtors and Michaels memorialized this agreement in a letter agreement dated as of August 23, 2023 (the "<u>Letter Agreement</u>"). Such Letter Agreement provided that the Debtors agreed to "take all reasonable actions to cooperate with Michaels in all efforts and matters related to the full and final prosecution of the [Lease] Assignment Issues." A copy of the Letter Agreement was attached as Exhibit 3 to the Proposed Order submitted to the Court by Michaels for entry on September 15, 2023.

ARGUMENT

Hobby Lobby, Apparently in Collusion with the Landlord, Has Lain in Wait to Top Michaels' Bid after Michaels Was Already Approved as the Winning Bidder. The Debtors Seek to Validate this Troubling Conduct. The Court Should Follow Relevant Precedent and Reject It.

Now, after Michaels has spent nearly three months and substantial resources defending (and even increasing) its winning bid, Michaels finds that the Debtors are once again considering ignoring the process established by the Court (and the Court's Bench Decision declaring Michaels the highest and best bid) in favor of yet another untimely bid, this time from Hobby Lobby. Troublingly, it appears that Hobby Lobby (after colluding with the Landlord) is now attempting an end-run around the auction process and the Court's ruling to obtain the Lease in a secret, backroom deal with the Debtors after the Court approved the Lease assignment to Michaels at a hearing at which Hobby Lobby did not even appear, much less submit a timely objection, even though discovery reveals that Hobby Lobby was discussing the Lease with the Landlord months before the hearing.

Indeed, in the course of discovery (conducted by Michaels in connection with the Landlord's objection to assignment of the Lease), the Landlord (despite being aware of the fact that Michaels planned to bid on the Lease at the auction well before the auction date)³ produced emails that reflect discussions between the Landlord and Hobby Lobby regarding Michaels' winning bid at the auction as far back as June 30, 2023,⁴ and reveal collusive behavior between those two parties. Specifically, on or about August 21, 2023 (*i.e.*, more than a week before the hearing), the Landlord was conducting secret discussions with Hobby Lobby to assign the Lease to Hobby Lobby, with Hobby Lobby then planning to sublease the premises to Mardel, a Christian bookstore retailer.⁵ Hobby Lobby engaged in these backroom efforts to subvert the Court-sanctioned auction process, rather than showing up in Court and objecting, presumably because Hobby Lobby worried that its exclusive use provision—granted more than a decade after the Lease was executed—would not "appl[y] to the Bed Bath lease given the age of it." See Ex. B.

Accepting the extremely untimely Hobby Lobby bid and failing to approve the proposed order (the form of which was already agreed by the Debtors) assigning the Lease to Michaels would be a clear violation and affront to the Court-approved auction process, which provided that successful bidders were required to attend and submit bids at the auction or forever be foreclosed from bidding. See Procedures Order § I.iii. Michaels bid on the Lease (and expended substantial sums in litigating the assignment of the lease) based upon the understanding that the Procedures Order would be followed and a successful bidder designated at the close of the auction would no longer be subject to further overbid. Hobby Lobby and

³ See Exhibit A attached hereto, containing a June 13, 2023 email exchange with Mr. Brian Tader at Brookfield demonstrating that weeks prior to the auction, Landlord was aware of Michaels' intent to bid on the Lease. Mr. Tader is listed on the Brookfield Properties website as the retail leasing contact for the shopping center at which the Lease is located. See https://www.brookfieldproperties.com/en/our-properties/pinnacle-hills-promenade-441.html.

⁴ See Exhibit B attached hereto, which contains a June 30, 2023 message from Les Miller at Hobby Lobby Stores to Landlord's agent (Mr. Tader) stating that Hobby Lobby noticed that "Michaels apparently was a successful bidder on the . . . Bed Bath Beyond [Lease] Space and [sic at] Rogers AR"; Mr. Miller from Hobby Lobby also states that "Boy, I really thought you guys [i.e., Landlord] would bid on that and recapture the space, but. Regardless . . . we certainly haven't [sic – have an] exclusive in our lease but I [sic] that it applies to the Bed Bath lease given the age of it but. Just checking in as well touching base . . .").

⁵ See <u>Exhibit C</u> attached hereto, containing August 21 & 24, 2023 email messages between Mr. Miller at Hobby Lobby and Mr. Tader and Mr. Aronoff at Brookfield (Aronoff served as Landlord's declarant's in connection with the contested Lease assignment hearing; See Declaration of Jeffrey Aronoff [Docket No. 1927]). These messages demonstrate that just days prior to the August 30 contested Lease assignment hearing, Hobby Lobby told the Landlord of Hobby Lobby's "plan" to take assignment of the Rogers, AR Lease and sublease the space to Mardel.

the Debtors now seek to side-step the transparent Court-approved process in violation of the Procedures Order and section 363(n) of the Bankruptcy Code.

Michaels requests this Court's intervention to compel the Debtors to abide by the results of the auction, their contractual commitments, and the Procedures Order. Allowing the Debtors to violate the Procedures Order (and breach their obligations under the Letter Agreement) would set a dangerous precedent by providing third parties an effective veto over proposed assignments of unexpired leases after the close of an auction and after the Court adjudicates objections and declares a winning bidder. This Court should not permit this kind of gamesmanship to taint the process.⁶ Even worse, here, not only has the auction been closed, but this Court has already approved the sale and assignment of the Lease to Michaels. If the untimely bid by Hobby Lobby—a party that sat on the sidelines for *months* despite clearly knowing about the auction process and related litigation—is allowed to supplant the Court-approved assignment to Michaels, hundreds of sale and assignments of leases authorized in this and other cases would be called into question, and as the Third Circuit presciently noted in a pre-Code case, "nothing will more certainly tend to discourage and prevent bidding than a judicial determination that the highest bidder may be deprived of the advantage of his accepted bid by an offer of another person, subsequently made, to bid higher on resale." In re Stanley Engineering Corp., 164 F.2d 316, 319 (3d Cir. 1947). Indeed, Michaels is not aware of any case where a bankruptcy court has authorized the reopening of bids for a new bid submitted after court approval of the successful bid following a sale/assignment hearing. Cf. In re Reading Broadcasting, Inc., 386 B.R. 562, 575-76 (Bankr. E.D. Pa. 2008) ("Courts have long concluded that the ability to achieve the highest price would be undermined if bankruptcy sales were not considered final at the conclusion of an auction, unless clear evidence of impropriety in the sale process has been demonstrated. To easily reopen the bidding process would chill future interest in purchasing property from a bankruptcy estate, since bidders could not feel secure at the conclusion of an auction . . . thereby driving down the market value of the bankruptcy estate property in general. . . . If parties are to be encouraged to bid at trustee-conducted bankruptcy sales 'there must be stability in such sales and a time must come when a fair bid is accepted and the proceedings are ended."") (citing, inter alia, Stanley Engineering Corp., 164 F.2d at 319 ("Public policy requires stability in such sales.... To induce bidding at such sales and reliance upon them, the purpose of the law is that they shall be final ... they are not to be disturbed except for substantial reasons.")); see also In re Bryan, Case No. 12-31486 (WRS), 2013 WL 4716194, at *3 (Bankr. M.D. Ala. Sept. 3, 2013) ("The Court agrees with the proposition that 'a time must come when a fair bid is accepted and the proceedings are ended.' That time arrived in this case when Hamm ended the bidding process, accepted Lawley's bid, and filed a Notice of Sale with the Court. It was the expectation of the bidders that the best offer would win. . . This sale has reached a stage at which the need for finality and deference to the auction process should win out."); In re Bigler, LP, 443 B.R. 101, 107 (Bankr. S.D. Tex. 2010) (auction would not be reopened to allow a losing bidder to make a topping bid that was \$500,000 higher than winning bidder's \$20.5 million bid).

Moreover, even if the Court were willing to entertain the untimely bid from Hobby Lobby, which it should not, that bid does not offer greater consideration than Michaels' bid. Although the Debtors asserted that "the consideration in the alternative [Hobby Lobby] bid is obviously significantly higher than the consideration in the Michaels Stores agreement" and that Hobby Lobby's bid "would resolve the appellate and other related risks associated with the Michaels Stores' assignment," the Debtors failed to

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⁶ See Aug. 8, 2023 Hr'g Tr., In re Surgalign Holdings, Inc., No. 23-90731 (CML) (Bankr. S.D. Tex. August 8, 2023) [Docket No. 349] (Judge Lopez declining to accept a late topping bid after the close of the auction because it violated the court-sanctioned sale and auction process, explaining "someone's not going to show up at the eleventh hour for whatever reason and bypass an entire order that I entered"). The Surgalign hearing transcript is **Exhibit D** attached hereto.

mention that acceptance of Hobby Lobby's bid would expose the Debtors and their estates to significant damages and substantial contribution claims from Michaels.⁷

Specifically, in reliance on the Procedures Order and the Debtors' commitment—and in addition to the time and resources it dedicated to the auction and post-auction assignment agreement—Michaels has devoted hours of professional time and expenses in litigating the Lease assignment dispute with the Landlord. Moreover, there is no real concern that appellate litigation related to the Court's Bench Opinion will deplete the Debtors' estates. Indeed, at the Debtors' unusual request, Michaels agreed to reimburse certain estate costs in connection with continued litigation (subject to the Debtors' proceeding in good faith with seeking the approval of Michaels' bid) in order for the estates to realize the full benefit of the consideration offered by Michaels. All of this was done in reliance on the Debtors' repeated promises that they intended to move forward with the assignment of the Lease to Michaels in accordance with the Procedures Order and the Letter Agreement and to vigorously defend against the Landlord's objection.

Now, Michaels is in the position of having played by the rules and submitted (and prosecuted) a successful bid at the auction and sale and assignment hearing, only to have the Debtors seek approval for a last-minute backroom deal with Hobby Lobby.

* * * * *

In light of these events and the upcoming conference call on this matter scheduled for next week, Michaels requests that the Court consider these serious issues and the far-reaching implications that any decision to upend the finality of the auction and the Court's Bench Ruling would have on (a) future bankruptcy sale processes and (b) previous lease assignments in these chapter 11 cases.

Finally, to the extent the Debtors do not proceed with the proposed assignment of the Lease to Michaels, Michaels reserves all rights, claims and remedies in connection with the actions of the Debtors, Hobby Lobby, and/or the Landlord, including the right to seek additional discovery and to assert claims for, *inter alia*, reliance, consequential and punitive damages, substantial contribution and/or administrative expense claims, and other claims arising under the Procedures Order, the Letter Agreement, or otherwise available under applicable court orders, the Bankruptcy Code (including pursuant to section 365(n) of the Bankruptcy Code) or at law or in equity.

Sincerely,

/s/ Kenneth A. Rosen Kenneth A. Rosen, Esq.

CC: Kelley Drye Warren (via email)
White & Case (via email)
Kirkland & Ellis (via email)
Cole Schotz (via email)

⁷ These substantial potential claims, and the cost to the Debtors' estates in defending against such claims, alone make it highly questionable whether the Hobby Lobby late post-sale hearing bid, and which is only approximately \$700,000 higher than the Michaels bid (\$1,000,000), even provides any material incremental value to an estate where unsecured claims may exist in the hundreds of millions of dollars.

EXHIBIT A

Case 23-13359-VFP Doc 2395-8 Filed 10/02/23 Entered 10/02/23 15:26:13 Desc Exhibit 8 Page 8 of 77

From: Tader, Brian < Brian. Tader@bpretail.com > Sent: Tuesday, June 13, 2023 2:00 PM
To: Ashley Fehlman < ashley.f@atlasbtw.com >

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

This message was sent from outside the company. Please do not click links or open attachments unless you recognize the source of this email and know the content is safe.

Ok. That makes sense now.

Brian Tader

Senior Director Leasing - Big Box | Development Retail

Brookfield Properties 350 N Orleans St. Suite 300, Chicago, IL 60654 T 312,960,5007 | M 847,962,5584 brian.tader@bpretail.com www.brookfieldproperties.com/retail

BrookfieldProperties



From: Ashley Fehlman <ashley.f@atlasbtw.com>

Sent: Tuesday, June 13, 2023 12:57 PM
To: Tader, Brian < Brian. Tader@bpretail.com>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

[EXTERNAL]

This is the feedback I got from Michaels, "This is a potential acquisition of a few Bed Bath and BeyondWe will be bidding in an auction for the space along with others I'm sure."

Does this make more sense?

Thank You,



Ashley Fehlman | Senior Project Manager Atlas | One Source...Many Solutions

t: 561 863 6659 x4454 | m: 561 635 4998

Toll Free 800 772 7932

e: ashley.f@atlasbtw.com | w: www.atlasbtw.com

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Case 23-13359-VFP Doc 2395-8 Filed 10/02/23 Entered 10/02/23 15:26:13 Desc Exhibit 8 Page 9 of 77



From: Tader, Brian < Brian. Tader@bpretail.com>

Sent: Tuesday, June 13, 2023 1:38 PM
To: Ashley Fehlman <ashley.f@atlasbtw.com>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

This message was sent from outside the company. Please do not click links or open attachments unless you recognize the source of this email and know the content is safe.

I am the box leasing person for the center. I just have not talked to Michaels yet.

Brian Tader

Senior Director Leasing - Big Box | Development Retail

Brookfield Properties 350 N Orleans St. Suite 300, Chicago, IL 60654 T 312.960.5007 | M 847.962.5584 brian.tader@bpretail.com www.brookfieldproperties.com/retail

Brookfield

Properties



From: Ashley Fehlman <ashley.f@atlasbtw.com>
Sent: Tuesday, June 13, 2023 12:09 PM
To: Tader, Brian <Brian.Tader@bpretail.com>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

[EXTERNAL]

I will find out, they gave me your name as the "landlord" contact.

Thank You,



Ashley Fehlman | Senior Project Manager

Atlas | One Source...Many Solutions

t: 561 863 6659 x4454 | m: 561 635 4998

Toll Free 800 772 7932

e: ashley.f@atlasbtw.com | w: www.atlasbtw.com

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From: Tader, Brian <Brian.Tader@bpretail.com>
Sent: Tuesday, June 13, 2023 1:04 PM
To: Ashley Fehlman <ashley.f@atlasbtw.com>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

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We have a Hobby Lobby at the center. Who is Michaels talking to?

Brian Tader

Senior Director Leasing - Big Box | Development Retail Retail

Brookfield Properties 350 N Orleans St. Suite 300, Chicago, IL 60654 T 312.960.5007 | M 847.962.5584 brian.tader@bpretail.com www.brookfieldproperties.com/retail

Brookfield Properties



From: Ashley Fehlman <ashley.f@atlasbtw.com>

Sent: Tuesday, June 13, 2023 11:59 AM **To:** Tader, Brian < Brian. Tader@bpretail.com>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

[EXTERNAL]

HI There,

I work for Michaels, I have been told they are looking to potentially occupy the former Bed Bath & Beyond.

Thank You,

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Ashley Fehlman | Senior Project Manager

Atlas | One Source...Many Solutions

t: 561 863 6659 x4454 | m: 561 635 4998

Toll Free 800 772 7932

e: ashley.f@atlasbtw.com | w: www.atlasbtw.com



From: Tader, Brian <<u>Brian.Tader@bpretail.com</u>>
Sent: Tuesday, June 13, 2023 12:27 PM
To: Ashley Fehlman <<u>ashley.f@atlasbtw.com</u>>

Subject: RE: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

This message was sent from outside the company. Please do not click links or open attachments unless you recognize the source of this email and know the content is safe.

Ashley,

Who are you working with at the mall? Are you sure you have the right address?

Brian Tader

Senior Director Leasing - Big Box | Development Retail Retail

Brookfield Properties 350 N Orleans St. Suite 300, Chicago, IL 60654 T 312,960.5007 | M 847.962.5584 brian.tader@bpretail.com www.brookfieldproperties.com/retail

Brookfield

Properties



From: Ashley Fehlman <ashley.f@atlasbtw.com>
Sent: Tuesday, June 13, 2023 10:03 AM

To: Tader, Brian < Brian. Tader@bpretail.com>

Subject: Landlord Sign Regulations: Michaels - 2203 S. Promenade Blvd, Rogers, AR

[EXTERNAL]

Good Morning,

I am working on putting together the sign package for the Michaels to be located at Michaels - 2203 S. Promenade Blvd, Rogers, AR

I wanted to reach out to see if you have a landlord sign regulations you could provide to me for this shopping center.

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Thank You,



Ashley Fehlman | Senior Project Manager

Atlas | One Source...Many Solutions

t: 561 863 6659 x4454 | m: 561 635 4998

Toll Free 800 772 7932

e: ashley.f@atlasbtw.com | w: www.atlasbtw.com







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EXHIBIT B

Case 23-13359-VFP Doc 2395-8 Filed 10/02/23 Entered 10/02/23 15:26:13 Desc Exhibit 8 Page 14 of 77

From: HOBBY LOBBY STO[+14056419377]
Sent: Fri 6/30/2023 11:38:17 AM Eastern Daylight Time
To: Tader, Brian[Brian.Tader@bpretail.com]
Subject: Voice Mail (1 minute and 3 seconds)

Attachment: audio.mp3

[EXTERNAL]

Hey, Brian Les Miller with Hobby Lobby Stores. Just wanted to catch up with you. We notice that Michaels apparently was a successful bidder on the. Bed Bath Beyond Space and Rogers AR. Boy, I really thought you guys would probably bid on that and recapture the space, but. Regardless Monday visit with you about that we certainly haven't exclusive in our lease but I that it applies to the Bed Bath lease given the age of it but. Just checking in as well touching base, we can talk middle and next week after the holiday. I'm traveling right now, but if you want to check with me now, my cell phone number is 405-641-9377. Thank you. Bye.

You received a voice mail from HOBBY LOBBY STO.

Thank you for using Transcription! If you don't see a transcript above, it's because the audio quality was not clear enough to transcribe.

Set Up Voice Mail

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EXHIBIT C

Case 23-13359-VFP Doc 2395-8 Filed 10/02/23 Entered 10/02/23 15:26:13 Desc Exhibit 8 Page 16 of 77

From: Les S Miller[les.miller@hobbylobby.com]
Sent: Thur 8/24/2023 12:12:20 PM Eastern Daylight Time

To: Tader, Brian[Brian.Tader@bpretail.com]; Aronoff, Jeffrey[Jeffrey.Aronoff@bpretail.com]

Subject: RE: Rogers AR

[EXTERNAL]

Apologies for the email...

From: Les S Miller

Sent: Thursday, August 24, 2023 10:53 AM

To: 'Tader, Brian' <Brian.Tader@bpretail.com>; 'Aronoff, Jeffrey' <Jeffrey.Aronoff@bpretail.com>

Subject: RE: Rogers AR

Brain...will LL send us the BBB lease now so that we can do a quick review of it? Thanks.

From: Les S Miller

Sent: Thursday, August 24, 2023 10:45 AM

To: 'Tader, Brian' < Brian. Tader@bpretail.com>; Aronoff, Jeffrey < Jeffrey. Aronoff@bpretail.com>

Subject: Rogers AR

Brain...has LL done any additional work in regard to option periods for Mardel?

From: Les S Miller

Sent: Monday, August 21, 2023 4:05 PM
To: 'Tader, Brian' < Brian. Tader@bpretail.com>

Subject: RE: [EXTERNAL]RE: Call

Brain,

Our plan would be for Hobby Lobby Stores, Inc. to take assignment of the lease, assuming it gives us the right to sublease the space to Mardel (at the same rent). We would also like to secure three additional, 5-year options. Let me know how you want to manage this. Thanks,

Les

From: Tader, Brian <Brian.Tader@bpretail.com>
Sent: Monday, August 21, 2023 3:29 PM
To: Les S Miller <les.miller@hobbylobby.com>

Subject: [EXTERNAL]RE: Call

Do you have time for a quick call?

Brian Tader

Senior Director Leasing - Big Box | Development Retail Retail

Brookfield Properties 350 N Orleans St. Suite 300, Chicago, IL 60654 T 312.960.5007, M 847.962.5584 brian.tader@bpretail.com www.brookfieldproperties.com/retail

Brookfield Properties



From: Les S Miller < les.miller@hobbylobby.com>
Sent: Monday, August 21, 2023 3:16 PM
To: Tader, Brian < Brian.Tader@bpretail.com>

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Case 23-13359-VFP Doc 2395-8 Filed 10/02/23 Entered 10/02/23 15:26:13 Desc Exhibit 8 Page 17 of 77

Subject: Call

[EXTERNAL]

Sorry I missed your call Brian. I'm in the office this afternoon. Thanks.

Les Miller, MAI

Real Estate Representative P: 405.745.1658

F: 405.745.1658

E: les.miller@hobbylobby.com

7707 SW 44th Street, Oklahoma City, OK 73179

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EXHIBIT D

UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF TEXAS (HOUSTON)

. Case No. 23-90731

IN RE: . Chapter 11

. (Jointly Administered)

SURGALIGN HOLDINGS, INC.,

et al.,

515 Rusk StreetHouston, TX 77002

Debtors.

. Tuesday, August 8, 2023

. 1:03 p.m.

TRANSCRIPT OF EMERGENCY MOTION FOR ENTRY OF AN ORDER AUTHORIZING CONTINUATION OF THE INTERNATIONAL HARDWARE BUSINESS WIND-DOWN FILED BY DEBTOR SURGALIGN HOLDINGS, INC [24]; EMERGENCY MOTION FOR ENTRY OF (I) AN ORDER (A) ESTABLISHING BIDDING PROCEDURES FOR THE SALE OF SUBSTANTIALLY ALL OF THE DEBTORS' ASSETS, (B) AUTHORIZING THE DEBTORS' ENTRY INTO A STALKING HORSE AGREEMENT, (C) ESTABLISHING PROCEDURES FOR THE ASSUMPTION AND ASSIGNMENT OF CERTAIN EXECUTORY CONTRACTS AND UNEXPIRED LEASES, (D) APPROVING THE FORM AND MANNER OF RELATED NOTICES, (E) SCHEDULING A HEARING TO CONSIDER THE BID PROTECTIONS AND PROPOSED SALE, AND (F) GRANTING RELATED RELIEF; (II) AND ORDER (A) AUTHORIZING AND APPROVING THE BID PROTECTIONS AND (B) GRANTING RELATED RELIEF; AND (III) AN ORDER (A) AUTHORIZING AND APPROVING THE SALE OF ALL OR SUBSTANTIALLY ALL OF THE DEBTORS' ASSETS FREE AND CLEAR OF ALL LIENS, CLAIMS, ENCUMBRANCES, AND INTERESTS, (B) AUTHORIZING THE ASSUMPTION AND ASSIGNMENT OF CERTAIN EXECUTORY CONTRACTS AND UNEXPIRED LEASES,

AND (C) GRANTING RELATED RELIEF FILED BY DEBTOR SURGALIGN HOLDINGS, INC [26] BEFORE THE HONORABLE CHRISTOPHER M. LOPEZ UNITED STATES BANKRUPTCY COURT JUDGE

TELEPHONIC APPEARANCES CONTINUED.

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8/8/23
'

<u>WITNESS</u> <u>DIRECT CROSS REDIRECT RECROSS</u>

FOR THE DEBTOR:

George Varughese 16

<u>EXHIBITS</u> <u>ADMITTED</u>

ECF Numbers 317-1 through 317-8

1 (Proceedings commence at 1:03 p.m.) 2 THE CLERK: All rise. 3 THE COURT: Please be seated. 4 ELECTRONIC VOICE: Conference muted. 5 THE COURT: Okay. Let me turn on my camera here. Good afternoon, this is Judge Lopez. Today is August the 8th. 6 7 I'm going to call the 1 p.m. case, 23-90731, Surgalign Holdings, Inc., et al, here I believe on two motions, I think 8 9 the wind-down and also the sale hearing. Let me go ahead and 10 take appearances. I would ask if you're online, it's about --11 over -- about 60 folks on the line so I've muted the line. 12 you know you're going to be speaking today, why don't you go 13 ahead and hit "five star", and I'll unmute your line in a 14 I'd also ask that you please make an electronic 15 appearance. Hop on the Southern District of Texas website, 16 find my page, you will find a place to make electronic 17 appearances, and you'll find this case. I'd ask that you make 18 an electronic appearance again. 19 So, good afternoon, Mr. Pesce. 20 MR. PESCE: Good afternoon, Your Honor. For the 21 debtors today, Gregory Pesce of White & Case. I'm joined in 22 the courtroom by my colleagues Laura Baccash and Barrett 23 Lingle, and Veronica Polnick from our proposed local counsel, 24 the Jackson Walker firm. We also have in the courtroom today 25 Mr. George Varughese from Alvarez & Marsal, our investment

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    banker who is the debtor's witness for today.
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              THE COURT: Okay.
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              MR. PESCE: I'll step aside if others want to make
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    appearances.
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              THE COURT: Afternoon. Are you all still proposed?
    Have we not gotten you?
 6
 7
              MR. PESCE: I think that's tomorrow.
              THE COURT: Ah, alrighty.
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 9
              MR. WALLEN: Good afternoon, Judge Lopez. Ben
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    Wallen, Pachulski Stang Ziehl & Jones, proposed counsel to the
11
    Committee. I'm joined today by my colleagues that are
12
    appearing remotely, Robert Feinstein, Bradford Sandler, and
    Colin Robinson.
13
14
              THE COURT: Okay.
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              MR. WALLEN: Judge, I do want to flag one small issue
16
    for you, a scheduling issue. I may have to step away for
17
    emergency mediation at two o'clock before Judge Isqur. If not
18
    my colleagues --
19
              THE COURT: You're stiffing me for Isqur? Not the --
20
    it's completely fine, I'm just kidding.
21
              MR. WALLEN: Thank you, Judge.
22
              THE COURT: Completely understand, good to see you.
23
              MS. LEDAY: Good afternoon, Your Honor. Tara LeDay
24
    on behalf of Surgical Theater. I'm joined by my co-counsel
25
    Jarrod Martin, and Michael O'Neil on Zoom.
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1	THE COURT: Alrighty. Good afternoon, Ms. LeDay.
2	MR. MEYER: Hello, Your Honor. Steve Meyer here for
3	Xtant Medical Holdings. In the courtroom with me today is Sean
4	Browne, the CEO of Xtant Xtant, the purchaser of the
5	hardware Biologics business.
6	THE COURT: Ah, got it. Good afternoon.
7	Anyone else in the courtroom? Alrighty. I'm just
8	going in no particular order, just as I see them. Here's a 310
9	number. Line is unmuted, the 310 number. Mr. Schultz, I see
10	your lips moving, you may have muted yourself as well, I do it
11	all the time. Let me go with an 856 number.
12	MR. LUDMAN: Good afternoon, Your Honor. Donald
13	Ludman from Brown & Connery on behalf of SAP America and Concur
14	Technologies.
15	THE COURT: Good afternoon, sir.
16	Here is an 832 number.
17	MR. MARTIN: Good morning, Your Honor. Jarrod
18	Martin, Chamberlain Hrdlicka. Also joined with me on GoTo
19	Meeting is the representative of Surgical Theater, Jeff
20	Witherite.
21	THE COURT: Okay. Good afternoon.
22	There's a 617 number. A 617 number. All right.
23	Here's a
24	UNIDENTIFIED: Good afternoon.
25	THE COURT: Go ahead.

1	UNIDENTIFIED: a medical office properties trust.
2	THE COURT: Good afternoon, sir.
3	The 310 number? 310 number was just unmuted.
4	MR. SCHULTZ: Yes, Your Honor. Can you hear me?
5	THE COURT: Just fine.
6	MR. SCHULTZ: Oh, great. Thank you. Apologies for
7	the difficulties, Your Honor. Nathan Schultz on behalf of
8	Augmedics, Inc. Also with us on the line are Garrett, who is
9	the outside general counsel and the declarant for Augmedics.
10	And we also have Mr. Kevin Hykes, who is the CEO and president
11	of Augmedics, who is listening in from Israel today.
12	THE COURT: Okay. Good afternoon.
13	There's a 317 number.
14	MR. O'NEIL: Me? Good afternoon, Judge. Michael
15	O'Neil, one of the counsel for Surgical Theater, Inc. Thank
16	you.
17	THE COURT: Okay. 214 number. Looks like I got one
18	more after that.
19	MS. PERRY: Good afternoon, Your Honor. Deborah
20	Perry with Munsch Hart Kopf & Harr, local counsel for
21	
	Augmedics, Inc.
22	Augmedics, Inc. THE COURT: Okay. And a 917 number, and I believe
22 23	
	THE COURT: Okay. And a 917 number, and I believe

1 THE COURT: All right. Good afternoon, 2 Mr. Feinstein. I lied, there was one more, a 212 number. 3 MR. HAM: Yes, good afternoon, Your Honor. This is 4 Argen Ham from Weil, Gotshal & Manges on behalf of RTI 5 Surgical, Inc., and Resolve Surgical Technologies. 6 THE COURT: Okay. And again, folks, those who even 7 if you made an appearance, I still ask that you make an electronic appearance, just so we have the clean record. Okay. 8 9 Mr. Pesce, I'll turn it over to you. 10 MR. PESCE: Thank you. For the record, Gregory 11 Pesce, White & Case on behalf of the debtors. And when I made 12 my appearance earlier, and we'll reflect this electronically, I 13 neglected to mention Samel Hershey. Our litigation partners 14 here today will be handling the direct examination and any 15 cross-examination of our witness and any other witnesses. 16 THE COURT: Okay. 17 MR. PESCE: So on today's agenda we have two motions, 18 one of which is uncontested. That is our international 19 wind-down motion we filed it at Docket Number 24. We haven't 20 received any objections to it today. So unless there's any 21 questions from the Court, we would ask that that get entered 22 today. We filed it originally at Docket Number 24, and we list 23 it as Number 2 on our agenda. 24 THE COURT: All right. Let me find that. 25 any objection to approval of the international hardware

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business wind-down motion at Docket Number 24? Okay. Let me
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    just -- you want to just take this up real quick. I'm just
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    going to just note that for the record, there was a motion, it
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    was actually filed on the petition date because the proposed
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    order still shows joint administration requested. I would note
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    there's been plenty of notice on this. The Court originally
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    asked the debtor, the debtor was, you know, agreed to allow a
    committee to get formed to share some thoughts, if any, on it.
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 9
    So there's been more than enough notice about this motion.
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              I'm going to find that there's been notice of today's
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    hearing and service of the motion have both been proper.
12
    Court has had an opportunity to consider this motion for quite
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    some time, and the relief requested. And I'm going to find
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    that there's been -- the relief is granted. The debtors are
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    exercising their business judgment in connection with this
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    motion, and they are -- I'm going to grant the relief
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    requested. I'm going to sign the proposed order at 24, and
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    I'll get that signed and on the docket today.
19
              MR. PESCE:
                          Thank you, Your Honor. And if it's
20
    helpful, we can work with Ms. Polnick and your chambers to
21
    submit an updated one that has the --
22
              THE COURT: No, no, I think I've got the skillset --
23
              MR. PESCE:
                          Okay.
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              THE COURT: -- to knock this one out. If it got too
25
    much, I sure would take you up on the offer.
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Okay. The second matter that was listed MR. PESCE: actually first on the agenda is our sale motion. It was originally filed at Docket Number 26, our sale motion, and as we've described before in hearings, the debtors effectively have two different assets. We have an international -- we have a hardware business, including U.S. and international components, and then we have a digital and AI business. hardware business sale to our stalking horse bidder, Xtant, is uncontested. The proposed sale of the digital business, there are objections in light of a subsequently surfaced bid. In the interest of efficiency here, and because our stalking horse bidder's team has some scheduling issues with their travel this afternoon, we were -- we would like to bifurcate this. And we can quickly do an introduction to the hardware piece. We'll put up Mr. Varughese for a very short direct exam on the hardware sale. And then we'd ask that the Court approve that. We can then effectively do the same again with digital, which will take a little bit more of a discussion in light of the objections and filings on the court side. Yeah, and for Xtant, there's a proposed order at 315. Is that the one that you all want me to consider? MR. PESCE: That is correct. THE COURT: Okay. Yeah. I've got no issues with that; that makes a lot of sense to me. Why don't we do that?

MR. PESCE: So let me just say a couple words here, and then Mr. Hershey will put Mr. Varughese up for a direct exam for the evidentiary portion.

So the debtors are pleased to present the order seeking approval of a sale of the spinal hardware business and biomaterials product line, as well as the equity interest in some of their international subsidiaries to Xtant Medical Holdings on an uncontested basis. As Your Honor will recall, earlier this year we filed a motion for approval of bidding procedures for the sale of the asset -- for the debtor's assets free and clear, assumption of certain executory contracts and leases. On June 30th the Court entered an order approving the bidding procedures for the proposed auction, including bid protections for our stalking horse bidder, Xtant. Xtant was willing to serve as a stalking horse bidder subject to higher or better offers.

As we've discussed before, the Xtant proposal was particularly attractive because they are going to be taking numerous international subsidiaries that didn't file for Chapter 11 and allowing us to avoid the cost of winding down the bulk of our hardware international presence. Apropos to the order you are entering today on the wind-down, there's a few ministerial steps that have to be taken for some non-acquired subsidiaries at this point which will be taken.

stalking horse offer and the auction, put that out for publication notice in The New York Times on July the 7th, and we put it on the Kroll website that is maintained for our case for noticing purposes. Ultimately, except for Xtant's stalking horse purchase agreement, we did not receive any qualified offers for the spinal hardware business, and we didn't hold an auction for those assets.

After a consultation with the UCC, we announced the

After a consultation with the UCC, we announced the successful bidder for the hardware business is Xtant, filed that at Docket Number 290. The purchase price is \$5 million, plus the assumption of liabilities for the international business. It also contemplates the assignment -- assumption and assignment for certain executory contracts.

The asset purchase agreement between the debtors and Xtant was originally filed with the bid procedures at Docket Number 26-2. That was amended a few times as reflected on Dockets 181, 267, and 281. The purchase agreement is also attached as Exhibit A to the proposed sale order.

As indicated in the hearing agenda, the debtors received five objections to the sale, all from contract counterparties. The no-contract counterparty objections are going forward today. The objections of Aziyo, RTI, Spartronics Watertown, Vaco LLC, they are being adjourned with the expectation that those will become moot because Xtant is not expecting to assume those or take assignment of those

1 contracts. 2 As to the fifth one filed at Docket 297 by SAP America, Concur technologies, the debtors have been in contact 3 4 with SAP's counsel. We expect to resolve that and file an 5 amendment and stipulation consenting to the assumption of that 6 agreement by the debtors on an amended term in the near future 7 as a result. It's my understanding, and SAP's counsel I see is on the line, that is not contested for today. 8 9 So with that preliminary piece put in, I would yield 10 the podium to my colleague, Mr. Hershey, who can do the direct 11 exam of Mr. Varughese for the evidentiary portion. And then we 12 can wrap up, hopefully, unless Your Honor has any questions, 13 the Xtant hardware sale part of the hearing. 14 THE COURT: Okay. Not a problem. 15 Mr. Hershey, good afternoon. 16 MR. HERSHEY: Good afternoon, Your Honor. 17 Hershey from White & Case for the debtors. And, Your Honor, 18 before I call Mr. Varughese, we did submit an exhibit list at 19 Docket Number 317 that contains eight exhibits. And we haven't 20 had a chance to confer with the parties yet, but I think it 21 makes sense at this point to move those into evidence. And 22 perhaps other parties at the this time would like to address 23 any evidentiary issues now if that works for the Court. 24 THE COURT: Are we just talking about Xtant? 25 MR. HERSHEY: So actually --

1 THE COURT: Or are we talking about both? 2 MR. HERSHEY: -- these exhibits are relevant to both, 3 Your Honor. 4 THE COURT: Is there a 317, 1 through 8. So any 5 objection to the admission, any documents 317-1 through -8? 6 And -- all right. They're admitted. 7 (ECF Numbers 317-1 through 317-8 admitted into evidence) MR. HERSHEY: Thank you, Your Honor. I'm happy to 8 call Mr. Varughese now, unless Your Honor would like other 9 parties to enter their exhibits, however Your Honor would like 10 11 to proceed. 12 THE COURT: Well, why don't we -- well, I quess it 13 does make sense to just kind of deal with everything. Even 14 though we're just going to take up Xtant now, but for purposes 15 -- there's going to be another discussion. Let's see. 16 Ms. Perry, let me talk to the Augmedics and STI. Are 17 there any exhibits that you all wish to move in at this time? 18 MR. SCHULTZ: Yes. Your Honor, this is Nathan 19 Schultz on behalf of Augmedics. Can you hear me again? 20 THE COURT: Just fine. 21 MR. SCHULTZ: Thank you, Your Honor. We did file a 22 witness and exhibit list. And the only exhibit that we would 23 move into evidence at this time is the declaration of James 24 Garrett, listed on the exhibit list. 25 THE COURT: I'm sorry, I didn't -- I couldn't hear

1	what you said, which one you're seeking to move in.
2	MR. SCHULTZ: Just the declaration of James Garrett,
3	which was filed at Docket 318-1.
4	THE COURT: Okay. Any objection to the admission of
5	318-1?
6	MR. MARTIN: Yes, Your Honor. STI objects as
7	hearsay.
8	THE COURT: You're objecting, Mr. Martin?
9	MR. MARTIN: I am, Your Honor.
10	THE COURT: Okay. All right. Well, we'll have to
11	put him in put him on. Mr. Martin, do you have any
12	documents you wish to move in?
13	MR. MARTIN: No, Your Honor.
14	THE COURT: Okay. All right. Let's just proceed
15	with Xtant now.
16	MR. HERSHEY: Thank you very much, Your Honor. The
17	debtors would like to call Mr. George Varughese to the stand.
18	THE COURT: Okay. Mr. Varughese, come on up. Good
19	afternoon. Can you raise your right hand, sir?
20	GEORGE VARUGHESE, DEBTOR'S WITNESS, SWORN
21	DIRECT EXAMINATION
22	THE COURT: Alrighty. Please be seated. I'll let
23	the record reflect the witness has been duly sworn in.
24	Counsel, you may proceed.
25	MR. HERSHEY: Thank you.

- BY MR. HERSHEY:
- 2 Q Good afternoon, Mr. Varughese.
- 3 A Good afternoon.
- 4 Q Mr. Varughese, where are you currently employed?
- 5 A Alvarez & Marsal.
- 6 Q And what is your position at Alvarez & Marsal?
- 7 A I'm a managing director, and head of the investment
- 8 banking practice.
- 9 Q And how long have you held that position?
- 10 A 21 years.
- 11 Q And, Mr. Varughese, what is your role in this case?
- 12 A I and my team are representing the debtors in marketing
- 13 its assets and acting as an investment banker.
- 14 Q So I want to talk about that process of marketing the
- 15 assets. And in particular, my partner, Mr. Pesce, mentioned
- 16 | there are two separate categories of assets, the hardware
- 17 | assets and the digital assets. If it's okay with you, I'll
- 18 focus for now on the hardware assets.
- 19 A Okay.
- 20 Q Can you describe for the Court the process for marketing
- 21 | those assets?
- 22 A Yes. The company has been trying to sell those assets for
- 23 a long period of time. The first process, which we were not
- 24 involved in, company hired a separate investment banker in late
- 25 | '21, and early '22, and tried to market those assets. We

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understand there was no sale from that process. Second time in late '22, going on to early this year, company hired a separate investment banker, and again tried to market those assets. As part of that process, company was able to sell the Coflex product line, which is one product line of the hardware assets to Xtant. They tried to sell the rest of the assets, and there was no bidder that they were able to conclude a transaction with. Company retained us, Alvarez & Marsal, sometime in May, and we immediately started working on getting that process started. As background, I think it's been earlier described, company is losing money and eroding its cash, so there was a sense of urgency in trying to find a stalking horse and filing the bankruptcy as quickly as possible. So we -- we tried -- I and my team started working on the documents. We got a confidential information memorandum done. We got the data room ready; we got a buyers list ready with the -- working with the management. And we primarily focused on the people who had expressed some interest in the second process that I mentioned, which took place in late '22 and early '23. After -- and we had two objectives. We wanted to sell the domestic assets, but just as importantly, we wanted to sell the equity in the international entities. I believe, as Mr. Pesce said earlier, the reason we

were so keen on that second piece was because if you did not

19 sell those, the company would have to wind down those assets 2 after the sale. That would -- that was going to take a long 3 time, and it was going to be very expensive. 4 So we tried to interest somebody in becoming a stalking 5 horse for those assets. Xtant was the only one that was 6 willing to do both. That is, acquire the domestic assets, and 7 acquire the stock of the international entities. So after some negotiation, company and Xtant were able to execute a stalking 8 horse contract, and that was filed with the Court. 9 10 You mentioned in your testimony a buyers list. How many 11 buyers did Alvarez & Marsal reach out to in connection with the 12 sale of the hardware assets? 13 So there were several people that were common to both 14 If I may, let me answer it this way. In total, we 15 contacted over 500 parties in relation to both pieces of 16 business. 17 And after Xtant was identified as the stalking horse 18 bidder and entered into that agreement, did Alvarez & Marsal 19 continue to try to market the assets to find a topping bid? 20 Α Yes.

So after the filing, we continued the marketing. So here our objective became trying to find somebody who can top the stalking horse bid. Again, we focused on the usual interested parties, many of whom we had been talking to prior to the

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filing. And there were a few parties that spent significant 2 time in the data room and wanted a lot of questions answered. We went through that process. But at the end when the bidding 3 4 -- the bid deadline had come and gone, nobody else had put in a 5 bid. 6 And as a result of that is Xtant today the highest and 7 best offer for the hardware assets? It is. 8 9 MR. HERSHEY: Thank you very much. 10 Your Honor, I have no further questions regarding the 11 hardware assets for this witness. I would ask that he be 12 excused if possible, and I'll recall him for digital, just 13 because I do think there will be a significant amount of time, potentially, between when he finishes testifying now and when 14 15 he comes back to the stand for digital, if that's okay with 16 Your Honor. 17 THE COURT: What's the request again? MR. HERSHEY: Oh, sorry. I guess I should see if 18 19 anyone wants to cross him. But I would like him to be excused 20 after finishing this portion of his testimony. 21 THE COURT: Yeah, yeah. Let's -- does anyone 22 have any questions for this witness, solely as it relates to 23 the hardware assets? I have no questions. Thank you very much 24 for your time, sir. 25 THE WITNESS: Thank you, yeah.

(Witness excused)

MR. HERSHEY: Thank you, Your Honor.

MR. PESCE: For the record, Gregory Pesce, White & Case again for the debtors. That concludes our presentation with respect to the hardware assets. Unless the Court has any questions, we'd ask that you enter the order at Docket 315 as the sale order and then permit the Xtant team to excuse themselves for the day.

THE COURT: Okay. Let me just ask, does anyone wish to be heard in connection with the Xtant sale? Well, I'll call the sale of the hardware assets to Xtant. Anyone wish to be heard? Going once, going twice -- okay. I just note for the record that at Docket Number 26 there was a request for approval of a sale filed in connection with what has been referred to as the debtor's global hardware business. There's been proper notice, and the Court has signed bidding procedures that facilitated the right to a stalking horse bid and also a potential auction. There's been proper notice of today's hearing, service of the motion.

The Court has already entered the bidding procedures which facilitated this process. The Court has considered the testimony of the witness and takes judicial notice of the docket. There are no objections filed to this request. The Court finds that the sale of the digital hardware business -- excuse me, of the hard -- the global hardware business, let me

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get the word "digital" out of my mouth for now -- the global hardware business is in the best interest of the debtor's estates. Debtors have satisfied the business judgment standard required on the 363 to sell the assets. I'm going to find that selling the assets free and clear under 363(f), and that Xtant, based upon the record before me, satisfies the standard to be considered a good faith purchaser, that there is no collusion between the debtor and is entitled to the protections of 363. And as well, the Court finds that the purchase price is fair and satisfies any applicable standard as to -- that the debtors have exercised their business judgment, and I'm going to approve this sale. I've reviewed the proposed order filed at Docket Number 315, and I've got no issues with it. I'm going to sign that and get that on the docket now. So anyone just here for Xtant, let me just thank all the parties for all their hard work in connection with this. Everything -- everybody who was involved in the process with respect to Xtant, congratulations, and I will sign -- I've signed that order. It will probably hit the docket a little bit later today, but you can certainly proceed that I have signed the order at 315, and it is off to docketing. MR. PESCE: Thank you very much, Your Honor. really appreciate it. THE COURT: Okay.

1 MR. HAM: Your Honor, can you hear me? 2 THE COURT: Yes. MR. HAM: Oh, sorry, I was (indiscernible) just I 3 4 think we were having some technical difficulties. But my name 5 is Arden Ham from Weil Gotshal again, we represent RTI Surgical and Resolve Surgical Technologies. We reviewed the proposed 6 7 sale contract earlier today and noticed that there are five contracts with one of RTI's subsidiaries, Tutogen Medical GmbH, 8 9 that we weren't aware were being assigned. They were not on 10 any of the sale notices to -- from -- as we understand, and we 11 were just generally unaware that they were being assigned. So 12 we would actually like to reserve our rights with respect to 13 the non-inclusion of the Tutogen contracts in the notice. 14 THE COURT: I've signed the order. But your rights 15 are -- whatever rights you have, you have. But I've reviewed 16 them. We'll see where it goes. Thank you. 17 MR. PESCE: Thank you, Your Honor. So the second 18 part of our hearing where there --19 THE COURT: Yeah. For the folks, I've signed the 20 order. 21 UNIDENTIFIED: Right. Thank you very much. 22 THE COURT: Okay. Thank you. 23 MR. PESCE: For the second part of the hearing, where 24 there might be some more fireworks, so to speak, we're going to 25 deal with the digital business. As we've talked about a few

1 times, this part of the business was envisioned to be the 2 go-forward strategy for Surgalign. They were trying to 3 separate the hardware business so they could focus on this 4 digital business. At the time of the bankruptcy filing, and as 5 is the case today, this business is effectively pre-revenue. 6 Meaning it is not generating revenue, but is -- requires 7 significant capital to continue. As a result, since Surgalign did not have capital to 8 fund it, and no investors were willing to invest in Surgalign 9 10 to fund it, to put this business up for sale as well. At the 11 time of the bankruptcy filing there was no stalking horse bid. 12 As Mr. Varughese will talk about, we did, post-petition, seek out stalking horse bids, and that did not result in a stalking 13 14 As a result, in accordance with the bid procedures, we 15 had an auction on July the 27th. At the auction, Augmedics 16 ultimately bid \$900,000 for the digital assets. There was a 17 backup bidder called Brainlab that was selected at the backup 18 bidder for \$850,000. 19 Following the auction, a medical technology company 20 called Surgical Theater reached out to me indicating that it 21 was prepared to submit a significantly higher bid than 22 Augmedics. As Mr. Varughese will describe more, Surgical 23 Theater was not part of our process, it was a smaller, newer 24 player in the space and was not part of that process, and it 25 didn't have the opportunity to participate in the auction. I

1 also understand that Surgical Theater became unaware of -- or 2 was unaware of the debtor's proposed sale until after it saw a 3 press release after Augmedics was selected. 4 We're going to put Mr. Varughese up, but just sort of 5 to set the stage here a little bit about our timeline here. 6 I mentioned, you know, when we filed for bankruptcy on June 7 19th, we started marketing the hardware and digital, including seeking stalking horse bids for digital. We didn't have a 8 9 stalking horse by the bid procedures hearing on June the 30th. 10 We didn't have one by the bid deadline of June 26th -- or July 11 26th, and we started the auction on July the 27th at White & 12 Case's offices in New York with those two bids, but neither of 13 which, the Brainlab's and Augmedic's bids, neither of which was 14 a stalking horse. 15 Bidding started at \$250,000, based on the Augmedic's 16 bid, with successive bids between Brainlabs and Augmedics of \$50,000 increments. As I mentioned, ultimately the bidding 17 stopped when Augmedics hit 900-, and Brainlab hit 850-. 18 19 Roughly -- or less than a week later, on the morning 20 of Tuesday, August the 1st, I received an email from an 21 attorney that I knew who represented Surgical Theater. 22 Surgical Theater asking for an extension of the objection 23 deadline to object to the sale. During that conversation, I 24 informed her that I thought that was inappropriate and

unnecessary in any event, because if there was a bid that was

sufficiently higher, under our fiduciary out under the bidding procedures, we believe we had sufficient ability to consider it.

You know, the debtors believe that there were a lot of questions regarding the Surgical Theater outreach. It was obviously very late. We tried pounding the pavement very hard to find bids, and we -- the two bids that we had we thought were the best we could get. Nevertheless, the data room was already set up, and it was easy enough to sign an NDA and give them access, which we did on Tuesday, August the 1st.

On Wednesday the 2nd, Surgical Theater and the debtor's management team had a conversation about the assets, and then on Friday the 4th, we received a signed bid and a deposit reflecting a \$1.1 million bid from Surgical Theater. The debtor's advisors informed Surgical Theater (indiscernible) with the company that that was -- while that was \$200,000 more than the existing highlight -- the existing bid, and 22 percent more of the purchase, given the value at stake, it was simply not sufficient for us to pivot from Augmedics. Later in the day they committed to bidding at least 1.3 million, and the debtors likewise told them that that was not sufficient. We gave them some further guidance about what might be appropriate or sufficient, and there was further talks over the weekend.

On Monday, August the 7th, Surgical Theater committed to us in the morning that it would send in a bid and deposit

for \$1.5 million bid, which is \$600,000 more. Promptly 2 thereafter we notified Augmedics of the bid, and our desire to 3 let them bid if they would like to. There was some further 4 conversations, which Mr. Varughese will describe throughout the 5 But suffice to say, Augmedics did not take us up on the 6 offer to re-open the bidding and submit a new bid and has now 7 objected. For the rest of our presentation, how I would suggest 8 we proceed is Mr. Varughese will testify under oath regarding 9 10 these and other facts. And then I'd like to argue the merits 11 of the motion. The -- Augmedics, the prior high bid at 12 \$900,000, their counsel has objected and has, you know, has an 13 objection to make. My understanding is Mr. O'Neil or 14 Mr. Martin, on behalf of Surgical Theater, the new high bid, 15 will be able to -- might also have commentary to make. 16 THE COURT: I just want to know who is going to take 17 the stand for Surgical Theater? 18 MR. PESCE: For Surgical Theater, for Mr. Martin, and 19 Mr. O'Neil, but my understanding is they had a business -- that 20 their CFO I think was going to do so. 21 THE COURT: So I want to know, Mr. Martin, who is 22 going to take the stand for Surgical Theater. Because they're 23 -- what you're saying is you didn't find out -- your client 24 didn't find out about the auction until afterwards, and I've --25 so I have questions about that, and I want to make sure that I

understand when they contacted you and when everybody found 2 out. I want to make sure I understand the process, and when it 3 all happened, and how they found out. 4 MR. MARTIN: Certainly, Your Honor. Taking the stand 5 for Surgical Theater will be Jeff Witherite. He's on the GoTo 6 Meeting, and he is the senior vice president. 7 THE COURT: He understands the level or questioning that's going to come, right? 8 MR. MARTIN: He does, and we've discussed it with him 9 10 thoroughly (audio interference). 11 THE COURT: I just want -- but I want to make sure --12 I can't hear you really well, you sound like you're in a phone 13 booth. I can't -- am I allowed to use phone booth anymore? 14 They don't -- there's no more phone booths, so I can't use the 15 phone booth. 16 MR. MARTIN: Is this better, Your Honor. 17 THE COURT: Yeah, this is much better. I apologize, I can't use the word "phone booth" anymore, nobody knows what 18 19 they are. I dated myself. I want to make sure we can all hear 20 each other, but I want to make sure. Maybe we can all talk. I 21 need to understand more, Mr. Pesce. I just need to -- I need 22 more background, and I need to understand from the debtor --23 and I don't want anybody to think I'm pre-judging it. I just 24 need to understand what the ask is today. Is it you want to go 25 forward with Surgical Theater? And if I say no, then the

1 motion dies, or what happens today? 2 MR. PESCE: Yeah. THE COURT: That's what I need to understand. Or is 3 4 it, you know, do I go forward with Surgical Theater, run it in 5 front of Lopez, see if he's going to bite, and if not, then we 6 reserve the right to go back to Augmedics. I just need to know 7 what the ask is today. MR. PESCE: Sure, yeah, let me -- that's great, and I 8 9 apologize for not making that clear up front. You know, we --10 yesterday we sent the bid for Surgical Theater to Augmedics, 11 and we proposed a minimum increase of \$250,000 to restart the 12 auction, and we asked for a response by 6 p.m. Central Time. 13 We also suggested \$100,000 increments thereafter. Those were 14 higher than the \$50,000 increments previously. As 15 Mr. Varughese will explain, we wanted to sort of cut this 16 short, given we already had an auction, and we had this hearing 17 today, and it's very expensive to kind of continue this 18 process. 19 THE COURT: Yep. 20 So we wanted to really avoid endless back MR. PESCE: 21 and forth. And Augmedics also told us they didn't want to have 22 -- they weren't committing, but they didn't want a process that 23 was back -- endless back and forth, they wanted to bring it to 24 a close quickly. So we made that proposal. We were told that 25 there was no -- there was a inability to sort of process it by

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six o'clock. I offered, if they wanted to, you know, to talk about it, we were open to a different process. But what we had proposed, and which Surgical Theater was amenable to, was effectively reopening the auction in that manner. I have not been told -- I haven't been told by Augmedics that it is willing to submit a higher bid. If Augmedics is -- were to be willing to submit a materially higher bid -- and we're open to the bid increments. They don't necessarily need to be the 250- and 100-. But they're amendable to that in very short order like you know, this week. We would be amenable to reopening the auction by zoom for telephonic means and trying to bring this to closure that way. In the absence of that, which I haven't been told yet, you know, we would like to get the Surgical Theater bid approved today. But again, we are ready, willing, and I understand the Committee is supportive of this. If Augmedics is willing to do that, if it's willing to submit a higher bid than the 1.5-, we would reopen the auction and, you know, put out -- get that going right away. And we also are cognizant that there are people in Israel and other time zones. THE COURT: Yeah. MR. PESCE: You know, we -- we're willing to do this telephonically so people don't have to fly. We're going to do it, you know, tomorrow or you know, the day after if that But we're willing to do it if people want to do that.

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But in the absence of a commitment to bid, we would ask that
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    Surgical Theater be approved today.
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              THE COURT: Okay. And what if I say no to that?
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    Then what -- where are we?
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              MR. PESCE: If you say no to --
              THE COURT: Or what if I say I'll approve it, but
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    without, you know -- I guess is it up or down on Surgical
    Theater today? That's what I'm trying to figure out. In other
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 9
    words, I just need to know --
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              MR. PESCE: Yeah, if they -- if they're not willing
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    -- look, if they're not willing to participate in a short,
12
    abbreviated, re-bid, over-bid session --
13
              THE COURT: I haven't been asked to open up the
14
    bidding, right? So no one is asking me to re-open up the
15
    auction.
16
              MR. PESCE: I --
17
              THE COURT: What I'm being asked to do is either
    approve a sale to a person I just found out a few hours ago?
18
19
              MR. PESCE: Yeah, it's a fair point. Taking a step
20
    back here, the debtors believe that they have the ability to
21
    consider this bid and to reopen the auction based on the
22
    existing bidding procedures.
23
              THE COURT:
                          Okay.
24
              MR. PESCE:
                          If the Court were to disagree but the
25
    parties were willing to bid again, we would be happy to make a
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    formal motion to reopen --
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              THE COURT: I got it.
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              MR. PESCE: -- the bidding in that way.
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              THE COURT: Okay.
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              MR. PESCE: But we need a willing counterparty in
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    Augmedics to do that. And in the absence of that, we think
    that the bid that we received is sufficiently higher that it's
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 8
    appropriate using our fiduciary provisions of the bidding
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    procedures to consider it and seek approval of that today.
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              THE COURT: Okay.
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              MR. PESCE: I appreciate that's a little convoluted
12
    and --
13
              THE COURT: No, no, no, it's actually very
14
    helpful. I just want to make sure that I --
15
              MR. PESCE: Yeah.
16
              THE COURT: So, Mr. Martin, who would testify on
17
    behalf of your client today?
18
              MR. MARTIN: Yeah, again, that's Jeff Witherite.
19
    is the senior vice president of finance for Surgical Theater.
20
              THE COURT: Is he --
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              MR. MARTIN: And, in fact, the first -- go ahead,
    Your Honor.
22
23
              THE COURT: Is he available to us -- is he on video.
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              MR. MARTIN: He is, Your Honor. He is on the GoTo
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    Metting right now.
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              Mr. Witherite, do you want to turn on your camera?
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              And in the meantime, Judge, while he's turning on his
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    camera, I would advise the Court that I believe the evidence is
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    going to show that Surgical Theater operated in good faith
 5
    throughout this process. I was personally contacted on August
 6
    1st, and advised by Surgical Theater that they did not learn of
 7
    the auction or the bidding procedures until July 31st. And we
    worked expeditiously to actively reach out to the debtor, the
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 9
    debtor did not reach out to us, to seek access to the data room
10
    and gauge the possibility of submitting a late bid.
11
    Mr. Pesce describes, there was a significant --
12
              THE COURT: I don't want you testifying to what he's
13
    going to say. I just want to hear it from him. I want to hear
14
    him.
15
              MR. PESCE: Yeah, it looks like I see that -- I see
16
    Mr. Witherite's box there --
17
              THE COURT: Yeah, I see it there.
              MR. PESCE: -- but I don't see his camera on --
18
19
              THE COURT: Yeah, I see it there. No, I'm just
20
    saying as part of the process, and I'm going to let the debtor
21
    put on their presentation however they want. I'm going to let
22
    the objecting parties object, right?
23
              MR. PESCE: Well, if he's here and needs a moment to
24
    turn his camera on, we can provide --
25
              THE COURT: Yeah, no, no --
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We can put our witness up first. MR. PESCE: THE COURT: I don't want to jam him, and I don't want -- I just want to make sure, if someone is going to testify today, that we can all see them today, especially if we're going to go on a expedited basis. I just want to make sure. Mr. Feinstein, and I know that I haven't heard from the Committee yet and their views. But obviously I'm interested in hearing that as well. I'm kind of going a little bit out of order. I just want to make sure that everybody who I'm at least asking to speak today is available to be heard today. And then I want the parties to ask just a fundamental question. It's on my mind, and you might as well start thinking about it, and I don't know that -- well, I'm thinking about it now out loud. You know, I got it the debtor has to consider it, but do I? That's the real question you got to answer today, right? In other words, can someone just next time just -- you know, what's the difference between not knowing about it, and -- but there's a due process notice in the procedure, and the debtor goes through an auction, and not knowing about it but then showing up a day later. Is 50 percent more, is 10 percent more? What -- you know -- I don't think the issue today is about the debtor exercising their fiduciary duty, let me just put that out there now, right, professionals, from everything

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I've heard about the process, and I'm sure I will hear more. I think debtors' counsel did everything they were supposed to do. And maybe I'll find out -- maybe that will be found out wrong, but -- in other words, considering another offer and someone is putting more money, you can't not listen. The question is, you know, does the process itself allow consideration of additional bids afterwards, and I think regardless of how this turns out, I think the debtors and their professionals did what they were supposed to do, which was to listen and at least bring it to the Court's attention that there's someone else who is willing to do more. Whether they're able -- whether I'm -- I'll entertain it is another question. And I think that's the question that you all are going to -- I'm saying that for purposes of presentation. I think, you know, Ms. Perry, I read your pleading, and I thought it was a little strong on the integrity of the process part, but I got it, you were putting something together really fast. But you know what's the real question, right? What's the purpose of an auction and bidding procedures if someone can, you know -- does someone even need to talk? Can someone just not participate and then show up later? Is this different? I don't know. Those are the questions that we got to kind of uncover today, you know? But I don't -- you know, I think everyone should focus less on, you know, what people did or didn't do, but more kind of where are we, and what does one

1 do in light of where we are. So --2 MR. PESCE: And I think Mr. Varughese will be 3 testifying to that, and we had some legal argument that to 4 follow his testimony and any other witness that appear today, 5 and I'd be happy to address those point once the evidentiary 6 record is before the Court if that's helpful, or I could do it 7 now? Whatever Your Honor prefers. THE COURT: No, no, no. Just, you know, I just --8 9 the reason I'm saying that is one could read Mr. Martin's 10 argument that they just found out as a lack of diligence on 11 behalf of Alvarez, and that's what they're going to have to 12 deal with, right? These folks didn't find out about it. Well, 13 why didn't they find out about it? Well, what didn't they do 14 to find out about it? And I'm -- I don't think -- it sounds 15 like that's not the case based upon the testimony I heard 16 earlier, but I want to make sure that we dispel of any of that 17 notion, if it's the case, one way or the other. But Alvarez 18 will have to tell me about their process itself. I'm just kind 19 of -- you know, you can read someone showing up a lot of 20 different ways, and I want to make sure that we hyperfocus on 21 the exact precise issue that's before me. I think close a 22 bunch of other doors that aren't. 23 So what I would ask is why don't we just take like a 24 five-minute break? Why don't you all figure out in terms of 25 whether we're going forward, not going forward. It sounds like

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    we are, but I don't know if there's agreement on opening up the
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    process up or not. And I'm not saying what I'll do one way or
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    the other. I am saying I just want to make sure that, you
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    know, whoever is going to go first is ready to go, and that all
 5
    the tech issues that we've got are ready to go. But you all
 6
    tell me how you want to proceed.
              MR. PESCE: Why don't -- I'm looking at the clock.
 7
    see it's almost 10 to 2 Central Time. I would -- I -- if
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    Augmedics is willing to consider submitting a different bid,
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    setting aside the bid increments.
11
              THE COURT: And I don't know if they are or not,
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    but --
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              MR. PESCE: I don't know, but I -- yeah, I don't
    know. I -- I'll call them during, like, say, the next ten
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15
    minutes and discuss that. And if we can reach some type of --
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    we don't need to be on the record.
17
              THE COURT: Okay. And again, I'm not asking anyone
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    to say or no. I am asking just for purposes of what's before
19
    me that I -- that we cross the lines -- the issues, and kind of
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    where Augmedics is. And I'm sure they can say it on the
21
    record. I sure would appreciate it. I think it would help
22
    streamline the procedures that we've got in terms of this
23
    afternoon.
24
                         I'll speak to Ms. Perry and Mr. Schults
              MR. PESCE:
          Depending on what they say, that might negate the need
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for the rest of the hearing, or it might necessitate it.
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    And --
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              THE COURT: Got it.
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              MR. PESCE: And we would then -- we could then put
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    Mr. Varughese on and address the legal arguments. And, in
 6
    fact, we could then put Mr. Varughese on and address the legal
 7
    argument. So, Your Honor, would we all just maybe two o'clock
 8
    central time?
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              THE COURT: Yeah, I'll do that.
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              Mr. Feinstein, before I turn to that, I'm going to
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    just take like a ten-minute break. But Mr. -- I just -- I
12
    don't --
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              MR. FEINSTEIN: Thank you, Your Honor. I did want to
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    be heard, Your Honor, because Mr. Pesce made a statement before
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    about what the Committee's position is, which isn't entirely
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    informed, I quess, because the Committee has been caucusing
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    today. And we were advised of this yesterday. And I say
    "advised" because we're a consultation party, but we weren't
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    asked should we accept this new bid, but we were told what was
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    going on in real time. And we're very mindful of the sanctity
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    of the process, and of bidder's right to rely on bid
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    procedures, a letter and a process. We also represent a
23
    constituency that would fare better financially if this comes
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    in.
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              So we -- you know, we unfortunately -- you know, the
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1 decision will ultimately be Your Honor's. But I did want to 2 point out that we're not simply in favor of opening up the 3 auction and imposing the bid requirements of 250,000 and so 4 forth that the debtor articulated to Augmedics yesterday. I 5 think you could start over and have a new auction, you know, start fresh, or you could decide either to take the new bidder, 6 7 the Augmedics bid. But the idea of sort of forcing a new auction to happen in real time today with a \$250,000 over bid 8 9 with an hour's notice didn't seem to us particularly fair. 10 THE COURT: So --11 MR. FEINSTEIN: I don't envy Your Honor having to 12 decide this, but I will point out, Your Honor, that there -- I 13 had a similar experience in front of Judge Jones early last 14 year in Limetree Bay Petroleum case, refinery case. 15 THE COURT: I'm familiar with Limetree. 16 MR. FEINSTEIN: Where the judge very reluctantly 17 opened up the bidding, but a very different set of 18 circumstances where the principal of the competing bidder had a 19 heart attack the day before the bid deadline --20 THE COURT: Yeah. 21 MR. FEINSTEIN: -- and they were not able to follow 22 So very different set of facts. through. 23 THE COURT: And I'm happy to hear that they're 24 different sets. You know, I didn't want a repeat of Limetree 25 on that -- those facts. So what do we do? This --

1	MR. FEINSTEIN: Just a dull case.
2	THE COURT: So why don't we do this? It's 1:54.
3	Mr. Pesce, I'm going to give you the ten minutes, so why don't
4	we just do 2:05 Central. And I'll let you all talk. And if
5	it sounds like you may if you you know, in the middle of
6	something, just let Ms. DeSantis know, my clerk, know.
7	MR. PESCE: Maybe just kind of looking at it, because
8	I think I have to speak to Augmedics and then with the
9	Committee to be sure we're on the same page because I know
10	there's a lot of people
11	THE COURT: Yeah, do you want to do 2:10?
12	MR. PESCE: Why don't we do 2:15?
13	THE COURT: 2:15? Okay. Yeah. 2:15. So everyone,
14	we'll take a break till 2:15. I would ask everyone, the line
15	is going to remain unmuted, so I would just you know, don't
16	just jump off this line. We will not do anything before 2:15.
17	I want to make sure that you're not anything you say is not
18	heard in open court. So I'll come back at 2:15. Thank you.
19	MR. PESCE: Thank you, Your Honor.
20	THE CLERK: All rise.
21	MR. MARTIN: Judge, with us really quickly,
22	Mr. Witherite is on the line, by the way. I was able to get
23	his camera on.
24	THE COURT: I see him, too. Okay. 2:15. All right.
25	(Recess taken at 1:55 p.m.)

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         (Proceedings resumed at 2:39 p.m.)
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              THE CLERK: All rise.
 3
              THE COURT: I don't mean to rush anyone. I'm just
 4
    ready whenever. We'll give everyone a minute. Give me a
 5
    second.
 6
              MR. PESCE: For the record, Gregory Pesce, White &
 7
    Case on behalf of the debtors. I see Mr. Schultz turned on his
    camera. We had an offline discussion.
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 9
              Mr. Schultz, if you need to speak with me, I can step
    aside. Let me know.
10
11
              THE COURT: If you all need more time, just go ahead.
12
    There's just a couple of things I figured I could just do up
13
    here as well.
14
              Mr. Schultz, hold on a second. Let me make sure.
15
    Have I unmuted your line, Mr. Schultz? I just want to make
16
    sure.
17
              MR. SCHULTZ: Can you hear me, Your Honor?
              THE COURT: Yes, I can. Thank you.
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              MR. SCHULTZ: Thanks, Your Honor. I had to
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    disconnect to have some calls during the break. We did have a
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    chance to speak with the debtors. I'm happy to advise the
22
    Court what my client is prepared to do and not prepared to do.
23
    I don't think that there's further discussion necessary, as far
24
    as I understand.
25
              THE COURT: Okay.
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1 Yeah, I mean, maybe just to set it up. MR. PESCE: 2 Like I said at the prior session, Your Honor, the process here 3 matters. These are unusual circumstances. So the debtors 4 would be, as I understand, in support of -- as to Surgical 5 Theater, would be willing to reopen the auction later this week at a mutually convenient time, using a \$50,000 bid increment, 6 7 versus what we had, you know, sought to do the other day. And I guess I need to hear from Mr. Schultz about his 8 9 client's position regarding that proposal. If they're willing 10 to do that, we would be prepared to adjourn this hearing for a 11 couple days. If they're not prepared to do that, you know, we 12 expect to go forward with Mr. Varughese's testimony. So I'll 13 stop there. 14 THE COURT: Okay. Mr. Schultz, why don't you just 15 state your name and who you represent for the -- just so we 16 have a clean record again? 17 MR. SCHULTZ: Yes, Your Honor. Thank you. Nathan 18 Schultz, on behalf of Augmedics, Inc. Can Your Honor hear me 19 again? 20 THE COURT: Just fine. Thank you. 21 MR. SCHULTZ: Great. Thank you, Your Honor. 22 first I'd like to tell the Court what I have authorization for, 23 and then I can explain what I don't have authorization for. 24 I've conferred with the client, we conferred with the debtors' 25 professionals, and I have authority to increase the amount of

1 the Augmedics bid to a million-five today on the condition that 2 it is put up for approval by the debtors today, not subject to 3 further overbid, and approved by the Court today. Or if we 4 needed to continue the hearing for the Court to consider that 5 matter, although it's just a dollar increase, we could do that 6 on a narrow basis. 7 What I don't have authority to do is to commit to participating in a further overbid process after the client 8 9 already prevailed as a successful bidder in compliance with the 10 bidding procedures order. You can -- Your Honor can probably 11 understand the client has, you know, a strong emotional 12 reaction to that. They are business people. They want to do, 13 you know, what makes practical business sense. And so, 14 against, you know, that displeasure about what happened, you 15 know, again, they are willing to make an economic accommodation 16 to get finality today. 17 They've participated in this process as a stand-up 18 bidder the entire time, you know, and again engaged in 19 discussions even before the case was filed; but they feel very

They've participated in this process as a stand-up bidder the entire time, you know, and again engaged in discussions even before the case was filed; but they feel very extremely unsettled about, you know, what happened thus far.

And I don't have, Your Honor, honestly, a way to convince them that I know of, you know, so far, how they could feel comfortable when they already participated in a court-approved process and then they would be subjected to another, you know, presumably court-approved process that could, you know, fall

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apart. And that's not any, you know, disrespect to the Court 2 or to the debtors' professionals. I understand --3 THE COURT: None taken. I haven't said anything. 4 None taken on my part. I haven't done anything. 5 MR. SCHULTZ: No, no. Didn't mean to suggest there is any need for that --6 7 THE COURT: No, no. No, I'm just kidding. I -- tell me what y'all want to do. I can -- let me clear the deck a 8 9 little bit. There will be no more auctions. I'm either -- I'm 10 going to -- the debtor is going to pick one and is going to go 11 forward today. I'm not opening up the process. 12 There was a process. There was due process, 13 constitutional due process, provided to all parties in the 14 notice. Unless somebody tells me -- it sounds like the bidding 15 procedure went out to all parties. There's always going to be 16 someone who doesn't know about an auction, right? So the "I just found out," that doesn't move me one way or the other, 17 18 because in every case there's going to be someone who can come 19 in saying "I didn't know about it," right? 20 The question is, was the process fair? Was, you 21 know -- and A&M is going to have to tell me one way or the 22 other what their process was and whether the process was fair. 23 And if the process was fair, there's always going to be someone 24 who can come in and say I -- you know, but I approved the 25 process to maximize value for the estate. So the debtor is

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going to have to tell me who they're going to go forward with, and then, you know, they can put on a witness. But, you know, 3 I'm not opening this auction back up. It does say -- I do want to note, and I want to give 5 the debtors some cover on this -- "unless otherwise ordered by 6 the Court" -- the bidding procedures say, "unless otherwise ordered by the Court, all bids" -- you know, there are no kind of qualified bids, right, after the auction. 8 9 So I'm not further authorizing -- just on a basis. 10 Now, if somebody wants to attack process, they're more than 11 welcome to. But that's sale hearing stuff. But I just showed 12 up. We're not doing that anymore, in light of everything that 13 I've heard. So, Mr. Schultz, you will have the comfort. I 15 haven't heard anything to open up an auction process anymore. 16 That's not voluntary. And it sounds like your client isn't 17 volunteering to one, so -- and it sounds like there's an 18 increased offer. 19 So I'll give the debtors some time to, you know, 20 figure out what you all want to do, but -- and everybody's 21 rights are preserved on that. I'm just -- what I'm saying is 22 the debtor's going to -- the debtor's either going to go 23 forward and tell me who they want to -- who they're going forward with. Everybody's here and on notice, but if the --25 I'm not opening up the auction again.

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There was a -- unless I hear something that gives me pause about process, right? But that's -- and that's not to --I'm saying this for the record. That's not to imply that there was anything about the process. I'm just saying that's auction sale hearing stuff, right? You hear the process, and then someone says -- someone can come in and object and say, Your Honor, we didn't get our fair shake, and we get to hear about the process and what the bidding procedures say. I don't know how this turns out, but I just know the answer is the debtor is going to pick someone and we're just going to go forward. MR. PESCE: Sure. At the risk of delaying this further, what I would suggest is we just spend maybe ten --2:55, and then come back on, so I can confer with the debtors about our approach, and the Committee --THE COURT: Yeah, and you can talk to -- you know, and if you want to talk to the Committee, I got it. I will tell you I have a short 3:30 hearing that I would need to just take a break for, but that would take no longer than 30 So 3:30 to 4, if we have to. minutes. So maybe -- if we need to start, we'd need to stop then and just take a 30-minute break and go forward. But I wanted to make sure -- I'm not prejudging anything, but what I am telling the debtor is I don't want you considering Options A Let me close a door or two, in terms of what I'm willing

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    to do today.
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              MR. PESCE: Understood. I think --
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              THE COURT: And maybe that -- I don't know if that
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    helps or hurts, but I want to make sure that at least you knew
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    where I was going.
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              MR. PESCE: If you'd just give us maybe eight minutes
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    to --
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              THE COURT: Yeah. No, no, no. Take as much time as
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    you need. I'll be here just doing other stuff. Don't let me
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    -- go from there. Okay?
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              MR. PESCE: We'll come back then. Thank you,
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    Your Honor.
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              THE COURT: Alrighty. Thank you. Again for the
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    folks here, just make sure you keep your phone on mute. I
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    really am in the courtroom now, and I'll hear everything.
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         (Recess taken at 2:48 p.m.)
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         (Proceedings resumed at 3:00 p.m.)
              THE COURT: -- record in Surgalign. Counsel, is
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    there an update?
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              MS. POLNICK: Yes, Your Honor. This is Veronica
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    Polnick on behalf of the debtors. We are in discussions with
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    the various parties about how best to proceed today. If we
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    could possibly come back after your 3:30 setting, I think that
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    would give us some time to circle the wagons.
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              THE COURT: Okay. And just so we have -- completely
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fine with me. Let me just take a quick look at what's in line
    here. Just give me ten seconds. Just for the record, maybe we
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    can just start lining back in around 3:45?
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              MS. POLNICK: Yes, Your Honor.
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              THE COURT: Okay?
              MS. POLNICK: Will do. Thank you.
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 7
              THE COURT: And that way we can at least tell the
    phone folks, if you dial back in and -- I will not start before
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 9
    3:45. I still may be finishing up on another hearing, but at
10
    least everyone knows kind of 3:45. Okay.
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              MS. POLNICK: Great, Your Honor. Thank you for the
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    flexibility.
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              THE COURT: Thank you.
14
              MS. POLNICK: Thanks.
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         (Recess taken at 3:01 p.m.)
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         (Proceedings resumed at 3:59 p.m.)
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              THE COURT: Let me turn to 23-90731, Surgalign.
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              Mr. Pesce, why don't you give me a sense and tell me
19
    where we are? I guess let me give everyone a moment to kind of
20
    come back on.
21
                     Mr. Pesce, why don't you tell me where we are?
              Okay.
22
              MR. PESCE: Thank you, Your Honor. We appreciate
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    your endless patience with us today as we work through this.
24
    Taking a step back here. Our goal is to maximize the value
2.5
    available and minimize cost to achieve that value, and that's
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what's been guiding us through the last couple of days.

our path forward.

Heading into the break there, we took to heart your comments regarding not reopening the auction and the manner in which we should proceed today. During the course of the break, I think there were two relevant updates that sort of came into focus with us as we were talking to the bidders and developing

First off, we had been under the impression that the purchase agreement with Augmedics was, in fact, completely done. In fact, there's -- as brought to our attention, schedules that are attached to it were not yet complete, including the schedule of required assets, which we sent over previously.

At the same time, Surgical Theater came to us with an agreement to purchase the assets with a fully set -fully-executed set of documents for \$1.65 million and a
commitment to employ at least three of the digital employees so that the business can be kept as a going concern within their organization once they acquire it.

In the absence of having the agreement fully executed with Augmedics, we don't have any choice but to proceed with seeking approval of the Surgical Theater bid. And to that end, we have conferred with the Committee. You know, they -- we consulted with the Committee. I do not -- I'll let them speak to it. I don't know if they support that decision, but we

would like to proceed with our case in chief and show the --2 have the testimony -- or have the testimony from Mr. Varughese 3 today so we can then move on to the legal argument. 4 THE COURT: Okay. Let me hear from Mr. Feinstein. 5 Mr. Feinstein, hold on a second. I may have muted you by chance. Hold on a second. There were a number --6 7 MR. FEINSTEIN: There we go. 8 THE COURT: There we go. 9 MR. FEINSTEIN: Thank you, Your Honor. I 10 literally found out by way of a text that came 30 seconds ago, 11 Your Honor, that -- this issue about the Augmedics APA not 12 being completed because of the schedules. So I'm kind of taken 13 aback. I'm processing all this in real time. All I can say, Your Honor, is, you know, in the first 14 15 instance, the debtor will make its decisions here and consult 16 with us, but this is just brand new. I'm having difficulty 17 processing, I guess, given all that's been going on. We thought that we -- this was a finalized APA. 18 19 THE COURT: Okay. Let me hear from Mr. Schultz. 20 MR. SCHULTZ: Thank you, Your Honor. This is Nathan 21 Schultz on behalf of Augmedics. Can you hear me? 22 THE COURT: Yes. Thank you. 23 MR. SCHULTZ: Thank you, Your Honor. So I can't 24 agree with the debtors' (audio interference) one issue that 25 came up on the disclosure schedules. It was the fact that

1 there were three patents included in the STI bid that were not 2 originally included in the Augmedics bid. That's the only 3 issue on the disclosure schedule. We'd like to add those. 4 That's an apples-to-apples deal in terms of the scope of 5 patents included. There are other issues on the disclosure 6 schedules. 7 There is one issue that we've been discussing, that is one word on an IP assignment, ancillary document, related to 8 9 the ability to pursue future damages for violation of the 10 patents, which, if you're buying patents, I'm not sure how you 11 couldn't be buying future damages for those patents. 12 Those are the only two issues. I confirmed that in 13 writing to debtors' counsel immediately before we got on this 14 (audio interference) issues that we just hadn't worked through 15 because of what came up yesterday. I don't view those as 16 substantive. We believe there's an easy path to resolving 17 those. The debtors didn't file an Augmedics APA, yet they 18 19 chose to file the STI APA, and so that's not, you know, before 20 the Court. But there are not, in my view, substantive 21 differences between the APA that was filed with STI and the 22 Augmedics APA. Those are the same form. There are very minor 23 differences. 24 So I (audio interference) that counsel made to the

court. People are, you know, subject to reasonable

1 disagreement, of course, but that's where Augmedics is at. 2 It's prepared to go forward with its million-five increase with those two issues, the only things to be resolved that I know 3 4 of, and I think there's an easy resolution there. So I'm happy 5 to answer further questions if the Court has them, but that's 6 where we're at. 7 THE COURT: Okay. Anyone else wish to be heard? please hit "five star." I want to make sure that I give you 8 9 the opportunity. 10 All right. I'm going to cancel today's hearing. 11 We're not going forward with Surgical Theater as the proposed 12 purchaser. They weren't part of the auction process. 13 process has to be run. Either the auction gets opened up --14 but I'm not opening the auction back. I haven't heard a reason 15 why we should. I'm not saying the debtor has to go forward 16 with Augmedics, but we're not going to -- someone's not going 17 to show up at the eleventh hour for whatever reason and bypass 18 an entire order that I entered. You're not going to be able --19 there's no way. 20 And, Mr. Martin, I'm doing this for you -- quite 21 frankly, for the benefit -- there's no way in the world I'm 22 going to get comfortable with a good-faith purchaser 23 requirement today. And you don't want -- you're not going to 24 want a hearing where there's a good-faith purchaser today.

And I have the utmost respect for the professionals

1 today. I think they got put in a really tough situation. 2 don't need -- I think -- I'm going to hear testimony -- I don't 3 want to put -- to me, process matters a lot. And there are 4 reasons to go forward today, but there's -- no one's going to 5 get me comfortable with process today and get me comfortable 6 that the new buyer is a good-faith purchaser. 7 So you all can figure out what you want to do, and the debtor can come back and go forward at another date. And I 8 9 can give you a hearing really fast, but I'm not comfortable 10 proceeding today in light of kind of where things stand and 11 where things go. 12 And I'm not telling the debtor -- the debtor can go 13 forward with Augmedics or not. Debtor can go forward with 14 Surgical Theater today or not. I don't have a dog in it. 15 know, I don't have anything in there but process. There was a 16 bidding procedure, there was notice provided, there was a 17 winning bidder provided, and I'm not opening up the auction 18 based upon anything that I heard today. 19 So I think you all are going to have to figure out 20 what you're asking me to do, but -- maybe you get me 21 comfortable another day. But today won't be that day. And I 22 think the Committee is entitled to take information and go back 23 to their group and hear where things are and see where the 24 documents are and -- as a consulting party.

But I -- this is not the case today, based on

1 anything that I've heard. But I've got to be really careful of 2 opening up the door where somebody can just show up with 3 another ten bucks after a hearing and say that they want a 4 hearing. I'm not saying that's what happened today, but I'm 5 not comfortable proceeding today, and I think I need the 6 Committee comfortable as a consulting party that there's been 7 process, I need A&M comfortable getting on the stand saying that they ran a comfortable process. And I'm unsure how 8 9 anybody's going to be able to do that today to get me 10 comfortable. 11 Let's pick a date in a couple days and see where this 12 I'm not saying this needs to be forever, but let's 13 figure out where it is. And I think, at a minimum, Augmedics 14 is entitled to put on their best case. And I'm not sure, you 15 know, holding them up with documents and someone showing up and 16 promising to do a lot of stuff, I am just not comfortable 17 today. 18 I think the debtor is going to have to decide what it 19 wants to do, and it sounds like they have, but today is just 20 not the day to do that and I'm not comfortable proceeding today 21 with -- in light of everything. And I just found out who these 22 folks are. I think this is different, and I want to be really 23 clear. 24 There was a case, Limelight, where the bidding 25 procedures were opened back up. But Mr. Feinstein is right,

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right? Somebody had a heart attack right before the bid deadline. It's a little different than what we have today. And that person was in the Mayo Clinic, if I remember correctly. Things are a little bit different from where we are. But if it turns out -- and I'm not telling -- maybe the debtor can get me comfortable. I'm not saying they can't. And I want to make sure that we respect the process, and part of the process is making sure that Mr. Schultz's client has every opportunity to come in and prepare and have their day in light of where things go. So, Mr. Pesce, this is not on the debtor. This is entirely on the Court and my comfort level and this has nothing to do with A&M, Jackson Walker. This has everything to do with me making sure that I feel like the process has gone in, and I don't want to rush into -- anyone. I want everyone to have a full opportunity and I want everybody to think about where this is going. So this is entirely on me and I want to make sure that everyone has a fair opportunity to show up. hearing the Committee just found out about stuff, and it makes sense because things are moving at a rapid pace. But I do -- I want to make sure that Mr. Feinstein can go back and talk to the Committee and figure out what's going on and let everybody come in when they're ready.

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              Why don't y'all get with Ms. Saldana --
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              MR. PESCE: We'll find a date.
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              THE COURT: -- and pick a date. But it can be this
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    week. I will let you know, I'm out next Tuesday -- no, next
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    Wednesday. Next Tuesday I've got long hearings in a particular
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    matter that's going to take some time. She'll figure out what
 7
    day, and it doesn't have to be long. It can be 48 hours for
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    all --
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              MR. PESCE: We're eager to bring it to closure, too.
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    So we'll talk to Mr. Feinstein and your chambers and come back
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    to you soon.
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              THE COURT: Let me just pull out some -- let me just
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    take a look. If we do something on Thursday, it will be like
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    4 p.m., and we'll just go to we're done. If we do something on
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    Friday -- oh, that's Envision. Let me figure out what's going
16
    on there. That one's tricky. Or maybe Friday can't do it --
17
    I'm just throwing out dates and just giving you --
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              MR. PESCE: Let me confer with our witness and our --
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              THE COURT: Yeah, I'm just telling you. Thursday
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    afternoon. Friday, it would be Friday early afternoon.
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    Parties can appear by video or on phone. I don't -- well,
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    let's see if we can get something done on Thursday, if we're
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    going to do it. If not, then I'll let Ms. Saldana fit in a
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    date for y'all.
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              MR. PESCE:
                          If I --
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                          You don't have to agree now.
              THE COURT:
                                                         I'm just
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    kind of throwing out schedule dates. I want you to sit back
 3
    and think about everything. I'm not going to jam anyone.
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              MR. PESCE:
                          Thursday is -- we'll speak to the
 5
    parties, and Thursday afternoon is fine for the debtors if we
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    can do it by video --
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              THE COURT: Yeah. And maybe like four o'clock would
    be the earliest that I could probably get it in.
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              MR. PESCE: We will -- if that works for the bid --
    the UCC and the others, we'll make that work as well.
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              MR. FEINSTEIN: It does.
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              THE COURT: All right. But at that point we're just
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    picking up and we're going.
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              MR. PESCE: Yeah. Right.
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              THE COURT: You know?
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              MR. PESCE: Understood.
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              THE COURT: And you know, everybody will do a short
    opening if you want one, and we're going. We're just putting
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19
    on evidence and is it up or down on a sale. At the same time,
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    I want to make sure that I don't -- the reason we have to go
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    fast is I know you want closure and we're not -- there's
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    someone that's going to buy this thing, and we're going to
23
    figure out who it is, and that's what it is. But we're not
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    going to let -- we're not going to chill bidding and we're not
25
    going to --
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              MR. PESCE: Uh-huh.
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              THE COURT: I'm not having two folks walk way.
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    Somebody's going to show up and put the money up and buy this
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    asset and get all the protections and findings from me, but I
 5
    need to be comfortable that I can make them, so -- all right?
 6
              MR. PESCE: We'll see you on Thursday unless -- we'll
 7
    speak to the other parties, but I expect we'll be here
 8
    Thursday.
 9
              THE COURT: I'll just -- I'll call it Thursday at 4.
10
              MR. PESCE:
                         Okay.
11
              THE COURT: All right?
              MR. PESCE: Put out a notice.
12
13
              THE COURT: Yeah.
14
              MR. PESCE: Thank you, Your Honor.
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              THE COURT: Alrighty, folks. Thank you.
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              COUNSEL: Thank you.
17
              THE CLERK: All rise.
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          (Proceedings concluded at 4:12 p.m.)
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1	CERTIFICATION
2	
3	I, Lisa Luciano, court-approved transcriber, hereby
4	certify that the foregoing is a correct transcript from the
5	official electronic sound recording of the proceedings in the
6	above-entitled matter, to the best of my ability.
7 8 9	Jusa fuciano
10	LISA LUCIANO, AAERT NO. 327 DATE: August 11, 2023
11	ACCESS TRANSCRIPTS, LLC
12	
13	
14	CERTIFICATION
15	
16	I, Alicia Jarrett, court-approved transcriber, hereby
17	certify that the foregoing is a correct transcript from the
18	official electronic sound recording of the proceedings in the
19	above-entitled matter, to the best of my ability.
20	
21 22	alicie J. farrett
23	
24	ALICIA JARRETT, AAERT NO. 428 DATE: August 11, 2023
25	ACCESS TRANSCRIPTS, LLC